

**NORTH COUNTY CEMETERY DISTRICT  
FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITORS' REPORT  
For the Fiscal Year Ended  
June 30, 2020  
(With Comparative Amounts as of June 30, 2019)**

**NIGRO  
& NIGRO<sup>PC</sup>**

**NORTH COUNTY CEMETERY DISTRICT**  
*For the Fiscal Year Ended June 30, 2020*  
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***Financial Section***

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## INDEPENDENT AUDITORS' REPORT

Board of Trustees  
North County Cemetery District  
Escondido, California

### Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities and each major fund of the North County Cemetery District (District) as of and for the fiscal year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

**Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the District as of June 30, 2020, and the respective changes in financial position thereof for the fiscal year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters***Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

**Prior-Year Comparative Information**

The financial statements include partial prior-year comparative information. Such information does not include sufficient detail to constitute a presentation in accordance with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the District's financial statements for the year ended June 30, 2019, from which such partial information was derived.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued a separate report dated April 30, 2021, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.



Murrieta, California  
April 30, 2021

**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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This discussion and analysis of the North County Cemetery District's financial performance provides an overview of the District's financial activities for the fiscal year ended June 30, 2020. Please read it in conjunction with the District's financial statements, which immediately follow this section.

**FINANCIAL HIGHLIGHTS**

- The net position of the District increased by \$1,644,814, or 13.43% during the fiscal year as a result of current operations.
- Governmental expenses were \$1,785,714, and revenues were \$3,306,204.
- The District purchased new capital assets during the year in the amount of \$159,234. Depreciation expense was \$94,290.

**OVERVIEW OF THE FINANCIAL STATEMENTS**

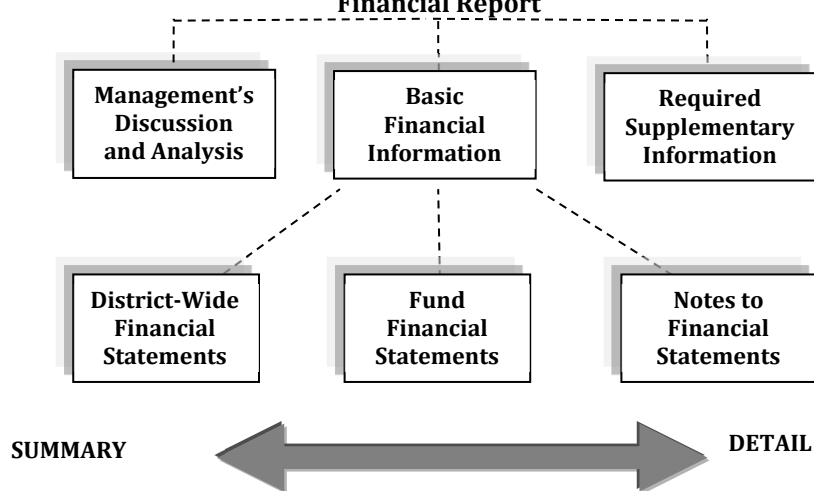
This annual report consists of three parts – management discussion and analysis (this section), the basic financial statements, and required supplementary information. The basic financial statements include two kinds of statements that present different views of the District:

- *District-wide financial statements* provide both short-term and long-term information about the District's overall financial status.
- *Fund financial statements* focus on individual parts of the District, reporting the District's operations in more detail than the district-wide statements.
  - The *governmental funds* statements tell how basic services, like interment services, were financed in the short term as well as what remains for future spending.

(The District has elected to report these financial statements in a combined format.)

**Figure A-1. Organization of the North County Cemetery District's Annual Financial Report**

The financial statements also include *notes* that explain some of the information in the statements and provide more detailed data. Figure A-1 shows how the various parts of this annual report are arranged and related to one another.



**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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**OVERVIEW OF THE FINANCIAL STATEMENTS (continued)**

Figure A-2 summarizes the major features of the District's financial statements, including the portion of the District's activities they cover and the types of information they contain.

**Figure A-2. Major Features of the District-Wide and Fund Financial Statements**

| <b>Type of Statements</b>                     | <b>District-Wide</b>   | <b>Governmental Fund</b>   |
|---|--|--|
| <i>Scope</i>                                  | Entire District  | The activities of the District that are not proprietary or fiduciary   |
| <i>Required financial statements</i>          | <ul style="list-style-type: none"> <li>• Statement of Net Position</li> <li>• Statement of Activities</li> </ul> | <ul style="list-style-type: none"> <li>• Balance Sheet</li> <li>• Statement of Revenues, Expenditures &amp; Changes in Fund Balances</li> </ul>  |
| <i>Accounting basis and measurement focus</i> | Accrual accounting and economic resources focus  | Modified accrual accounting and current financial resources focus  |
| <i>Type of asset/liability information</i>    | All assets and liabilities, both financial and capital, short-term and long-term                                 | Only assets expected to be used up and liabilities that come due during the year or soon thereafter; no capital assets included  |
| <i>Type of inflow/outflow information</i>     | All revenues and expenses during year, regardless of when cash is received or paid                               | Revenues for which cash is received during or soon after the end of the year; expenditures when goods or services have been received and payment is due during the year or soon thereafter |

The remainder of this overview section of management's discussion and analysis highlights the structure and contents of each of the statements.

# **NORTH COUNTY CEMETERY DISTRICT**

*Management's Discussion and Analysis (Unaudited)*

*For the Fiscal Year Ended June 30, 2020*

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## **OVERVIEW OF THE FINANCIAL STATEMENTS (continued)**

### **District-Wide Statements**

The district-wide statements report information about the District as a whole using accounting methods similar to those used by private-sector companies. The Statement of Net Position includes all of the District's assets and liabilities. All of the current year's revenues and expenses are accounted for in the statement of activities regardless of when cash is received or paid.

The two district-wide statements report the District's net position and how it has changed. Net position – the difference between the District's assets and liabilities – is one way to measure the District's financial health, or *position*.

- Over time, increases and decreases in the District's net position are an indicator of whether its financial position is improving or deteriorating, respectively.
- To assess the overall health of the District, you need to consider additional nonfinancial factors such as changes in the District's demographics and the condition of buildings and other facilities.
- In the district-wide financial statements, the District's activities are categorized as *Governmental Activities*. Most of the District's basic services are included here, such as cemetery interment and administration. State and local programs finance most of these activities.

### **Fund Financial Statements**

The fund financial statements provide more detailed information about the District's most significant funds – not the District as a whole. Funds are accounting devices the District uses to keep track of specific sources of funding and spending on particular programs. Some funds are required by State law and by grantor requirements.

The District has four funds as follows:

- General Fund
- Special Revenue – Pre-Need Fund
- Capital Projects Fund
- Permanent Fund – Endowment Fund

### **Combined Reporting**

For special purpose governments engaged in a single governmental program, the fund financial statements and the government-wide statements may be combined using a columnar format that reconciles individual line items of fund financial data to government-wide data in a separate column on the face of the financial statements rather than in an accompanying schedule. The District has elected to report its financial statements in this format.



**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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**FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE**

**Analysis of Net Position**

**Net position.** The net position of the District increased by \$1,644,814, or 13.43% during the fiscal year (Before the prior period adjustment). (See Tables A-1 and A-2).

**Table A-1 Condensed Statement of Net Position**

|                              | <u>June 30, 2020</u> | <u>June 30, 2019</u> | <u>Change</u>       |
|------------------------------|----------------------|----------------------|---------------------|
| <b>Assets:</b>               |                      |                      |                     |
| Current assets               | \$ 1,155,549         | \$ 1,084,677         | \$ 70,872           |
| Restricted assets            | 10,381,692           | 8,980,053            | 1,401,639           |
| Capital assets, net          | <u>3,721,989</u>     | <u>3,500,020</u>     | <u>221,969</u>      |
| <b>Total assets</b>          | <u>15,259,230</u>    | <u>13,564,750</u>    | <u>1,694,480</u>    |
| <b>Liabilities:</b>          |                      |                      |                     |
| Current liabilities          | 195,101              | 158,216              | 36,885              |
| Non-current liabilities      | <u>1,016,347</u>     | <u>1,160,591</u>     | <u>(144,244)</u>    |
| <b>Total liabilities</b>     | <u>1,211,448</u>     | <u>1,318,807</u>     | <u>(107,359)</u>    |
| <b>Net position:</b>         |                      |                      |                     |
| Investment in capital assets | 2,414,131            | 2,204,681            | 209,450             |
| Restricted                   | 10,381,692           | 8,980,053            | 1,401,639           |
| Unrestricted                 | <u>1,094,934</u>     | <u>1,061,209</u>     | <u>33,725</u>       |
| <b>Total net position</b>    | <u>\$ 13,890,757</u> | <u>\$ 12,245,943</u> | <u>\$ 1,644,814</u> |

**Changes in net position, governmental activities.**

At the end of fiscal year 2020, the District shows a positive balance in its unrestricted net position of \$1,094,934. The increase of the investment in capital assets represents the amount of capital asset additions over depreciation expense. The restricted assets increased because of the increase in pre-need service revenue, endowment fees and investment earnings of the restricted assets.

**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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**FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE (continued)**

**Analysis of Revenues and Expenses**

**Table A-2 Condensed Statement of Activities**

|                                | <u>June 30, 2020</u> | <u>June 30, 2019</u> | <u>Change</u>       |
|--------------------------------|----------------------|----------------------|---------------------|
| <b>Program revenues</b>        | \$ 1,661,763         | \$ 1,499,913         | \$ 161,850          |
| <b>Expenses</b>                | <u>(1,785,714)</u>   | <u>(1,785,760)</u>   | 46                  |
| <b>Net program expense</b>     | (123,951)            | (285,847)            | 161,896             |
| <b>General revenues</b>        | <u>1,644,441</u>     | <u>1,319,303</u>     | 325,138             |
| <b>Change in net position</b>  | 1,520,490            | 1,033,456            | 487,034             |
| <b>Net position:</b>           |                      |                      |                     |
| <b>Beginning of year</b>       | 12,245,943           | 11,212,487           | 1,033,456           |
| <b>Prior period adjustment</b> | <u>124,324</u>       | <u>-</u>             | 124,324             |
| <b>End of year</b>             | <u>\$ 13,890,757</u> | <u>\$ 12,245,943</u> | <u>\$ 1,644,814</u> |

The statement of activities shows how the government's net position changed during the fiscal year. In the case of the District, the operations of the District increased by \$1,520,490 along with a prior period adjustment of \$124,324 for a total of net position change of \$1,644,814.

**Table A-3: Total Revenues**

|   | <u>June 30, 2020</u> | <u>June 30, 2019</u> | <u>Increase<br/>(Decrease)</u> |
|---|----------------------|----------------------|--------------------------------|
| <b>Program revenues:</b>                  |                      |                      |                                |
| Charges for services – interment services | \$ 1,455,657         | \$ 1,301,563         | \$ 154,094                     |
| Endowment care fees                       | <u>206,106</u>       | <u>198,350</u>       | 7,756                          |
| <b>Total program revenues</b>             | <u>1,661,763</u>     | <u>1,499,913</u>     | 161,850                        |
| <b>General revenues:</b>                  |                      |                      |                                |
| Property taxes                            | 849,303              | 797,487              | 51,816                         |
| Redevelopment taxes                       | 288,705              | 272,898              | 15,807                         |
| Rental income                             | 19,440               | 19,800               | (360)                          |
| Investment earnings                       | <u>486,993</u>       | <u>229,118</u>       | 257,875                        |
| <b>Total general revenues</b>             | <u>1,644,441</u>     | <u>1,319,303</u>     | 325,138                        |
| <b>Total revenues</b>                     | <u>\$ 3,306,204</u>  | <u>\$ 2,819,216</u>  | <u>\$ 486,988</u>              |

The District's total revenues increased 17.3% or \$486,988. The increase is due primarily to the increased interment service revenue and investment performance.

**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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**FINANCIAL ANALYSIS OF THE DISTRICT AS A WHOLE (continued)**

**Analysis of Revenues and Expenses (continued)**

**Table A-4: Total Expenses**

Total expenses for the District's operations decreased by \$46, from the prior year.

|                        | <u>June 30, 2020</u> | <u>June 30, 2019</u> | <u>Increase<br/>(Decrease)</u> |
|------------------------|----------------------|----------------------|--------------------------------|
| <b>Expenses:</b>       |                      |                      |                                |
| Salaries and wages     | \$ 938,893           | \$ 918,415           | \$ 20,478                      |
| Employee benefits      | 199,447              | 191,512              | 7,935                          |
| Materials and services | 512,789              | 510,133              | 2,656                          |
| Interest expense       | 40,295               | 44,811               | (4,516)                        |
| Depreciation expense   | 94,290               | 120,889              | (26,599)                       |
| <b>Total expenses</b>  | <u>\$ 1,785,714</u>  | <u>\$ 1,785,760</u>  | <u>\$ (46)</u>                 |

**FINANCIAL ANALYSIS OF THE DISTRICT'S FUNDS**

The financial performance of the District as a whole is reflected in its governmental funds as well. As the District completed this year, its governmental funds reported a fund balance of \$11,505,991, which is above last year's ending fund balance of \$10,060,779.

**General Fund Budgetary Highlights**

While the District's final General Fund budget anticipated that expenditures would exceed revenues by \$13,597, the actual results for the year show that revenue exceeded expenditures by \$49,481. Actual revenues were \$85,496 greater than anticipated, and expenditures were \$73,644 less than budgeted.

**CAPITAL ASSET AND DEBT ADMINISTRATION**

**Capital Assets**

By the end of fiscal year 2019-20 the District had invested \$3,564,964 in capital assets net of accumulated depreciation. (More detailed information about capital assets can be found in Note 4 to the financial statements). Total depreciation expense for the year was \$94,290.

**NORTH COUNTY CEMETERY DISTRICT**  
*Management's Discussion and Analysis (Unaudited)*  
*For the Fiscal Year Ended June 30, 2020*

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**CAPITAL ASSET AND DEBT ADMINISTRATION (continued)**

**Table A-5: Capital Assets at Year End, Net of Depreciation**

|                                  | <u>Balance</u><br><u>June 30, 2020</u> | <u>Balance</u><br><u>June 30, 2019</u> |
|----------------------------------|--|--|
| <b>Capital assets:</b>           |  |  |
| Non-depreciable assets           | \$ 2,602,646                           | \$ 2,617,184                           |
| Depreciable assets               | 6,942,812                              | 6,769,040                              |
| Accumulated depreciation         | <u>(5,980,494)</u>                     | <u>(5,886,204)</u>                     |
| <b>Total capital assets, net</b> | <u><u>\$ 3,564,964</u></u>             | <u><u>\$ 3,500,020</u></u>             |

**Debt Administration**

At the end of fiscal year 2020, the District paid-down its loan payable by \$144,506. See Note 6 for further information on the District's outstanding debt.

**Table A-6: Capital Assets at Year End, Net of Depreciation**

|                             | <u>Balance</u><br><u>June 30, 2020</u> | <u>Balance</u><br><u>June 30, 2019</u> |
|-----------------------------|--|--|
| <b>Long-term debt:</b>      |  |  |
| Loan payable                | <u>\$ 1,150,833</u>                    | <u>\$ 1,295,339</u>                    |
| <b>Total long-term debt</b> | <u><u>\$ 1,150,833</u></u>             | <u><u>\$ 1,295,339</u></u>             |

**FACTORS AFFECTING CURRENT AND FUTURE FINANCIAL POSITION**

District staff are currently working on restructuring the District's chart of accounts and transitioning to a new cemetery and accounting software system.

At the end of the first quarter of calendar year 2020, the United States and global economy suffered a major decline due to the impact of the COVID-19 virus. This economic decline may affect the District's operations and investment earnings for the remainder of calendar year 2020 and beyond. However, the potential impact to the District is unknown at this time.

**CONTACTING THE DISTRICT'S FINANCIAL MANAGEMENT**

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the District's finances and to demonstrate the District's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the District Manager – 2640 Glen Ridge Road, Escondido, CA 92027 – (760) 745-1781.

# NORTH COUNTY CEMETERY DISTRICT

## Statement of Net Position

June 30, 2020

(With Comparative Information as of June 30, 2019)

| <u>ASSETS</u>                                      | <u>2020</u>          | <u>2019</u>          |
|--|----------------------|----------------------|
| <b>Current assets:</b>                             |                      |                      |
| Cash and investments (note 2)                      | \$ 1,146,633         | \$ 1,077,679         |
| Accrued interest receivable                        | 4,267                | 1,876                |
| Property taxes receivable                          | 4,649                | 5,122                |
| <b>Total current assets</b>                        | <u>1,155,549</u>     | <u>1,084,677</u>     |
| <b>Non-current assets:</b>                         |                      |                      |
| Restricted:  |                      |                      |
| Cash and investments (note 2 and 3)                | 10,180,096           | 8,961,623            |
| Accrued interest receivable (note 3)               | 44,571               | 18,430               |
| Accounts receivable (note 3)                       | 157,025              | -                    |
| Capital assets – not being depreciated (note 4)    | 2,602,646            | 2,617,184            |
| Capital assets, net – being depreciated (note 4)   | <u>962,318</u>       | <u>882,836</u>       |
| <b>Total non-current assets</b>                    | <u>13,946,656</u>    | <u>12,480,073</u>    |
| <b>Total assets</b>                                | <u>15,102,205</u>    | <u>13,564,750</u>    |
| <b><u>LIABILITIES</u></b>                          |                      |                      |
| <b>Current liabilities:</b>                        |                      |                      |
| Accounts payable and accrued expenses              | 31,250               | 3,951                |
| Long-term liabilities – due in one year:           |                      |                      |
| Compensated absences (note 5)                      | 14,683               | 9,759                |
| Loan payable (note 6)                              | <u>149,168</u>       | <u>144,506</u>       |
| <b>Total current liabilities</b>                   | <u>195,101</u>       | <u>158,216</u>       |
| <b>Noncurrent liabilities:</b>                     |                      |                      |
| Long-term liabilities – due in more than one year: |                      |                      |
| Compensated absences (note 5)                      | 14,682               | 9,758                |
| Loan payable (note 6)                              | <u>1,001,665</u>     | <u>1,150,833</u>     |
| <b>Total noncurrent liabilities</b>                | <u>1,016,347</u>     | <u>1,160,591</u>     |
| <b>Total liabilities</b>                           | <u>1,211,448</u>     | <u>1,318,807</u>     |
| <b><u>NET POSITION</u></b>                         |                      |                      |
| Net investment in capital assets (note 7)          | 2,414,131            | 2,204,681            |
| Restricted (note 3)                                | 10,381,692           | 8,980,053            |
| Unrestricted                                       | <u>1,094,934</u>     | <u>1,061,209</u>     |
| <b>Total net position</b>                          | <u>\$ 13,890,757</u> | <u>\$ 12,245,943</u> |

**NORTH COUNTY CEMETERY DISTRICT***Statement of Activities**For the Fiscal Year Ended June 30, 2020**(With Comparative Information for the Fiscal Year Ended June 30, 2019)*

|   | <b>Governmental Activities</b> |                      |
|---|--------------------------------|----------------------|
|   | <b>2020</b>                    | <b>2019</b>          |
| <b>Expenses:</b>  |                                |                      |
| Cemetery operations:                                      |                                |                      |
| Salaries and wages  | \$ 938,893                     | \$ 918,415           |
| Employee benefits   | 199,447                        | 191,512              |
| Materials and services                                    | 512,789                        | 510,133              |
| Interest expense  | 40,295                         | 44,811               |
| Depreciation expense                                      | 94,290                         | 120,889              |
| <b>Total expenses</b>                                     | <b>1,785,714</b>               | <b>1,785,760</b>     |
| <b>Program revenues:</b>                                  |                                |                      |
| Charges for services:                                     |                                |                      |
| Interment space sales, interment services and other sales | 1,455,657                      | 1,301,563            |
| Endowment care fees                                       | 206,106                        | 198,350              |
| <b>Total program revenues</b>                             | <b>1,661,763</b>               | <b>1,499,913</b>     |
| <b>Net program expense</b>                                | <b>(123,951)</b>               | <b>(285,847)</b>     |
| <b>General revenues:</b>                                  |                                |                      |
| Property taxes  | 849,303                        | 797,487              |
| Redevelopment taxes                                       | 288,705                        | 272,898              |
| Rental income   | 19,440                         | 19,800               |
| Investment earnings                                       | 486,993                        | 229,118              |
| <b>Total general revenues</b>                             | <b>1,644,441</b>               | <b>1,319,303</b>     |
| <b>Change in net position</b>                             | <b>1,520,490</b>               | <b>1,033,456</b>     |
| <b>Net position:</b>                                      |                                |                      |
| Beginning of year   | 12,245,943                     | 11,212,487           |
| Prior period adjustment (note 10)                         | 124,324                        | -                    |
| End of year   | <b>\$ 13,890,757</b>           | <b>\$ 12,245,943</b> |

**NORTH COUNTY CEMETERY DISTRICT**  
*Balance Sheet – Governmental Funds*  
*June 30, 2020*

| <u>ASSETS</u>                              | <u>General<br/>Fund</u> | <u>Special<br/>Revenue<br/>Pre-Need<br/>Fund</u> | <u>Capital<br/>Projects<br/>Fund</u> | <u>Permanent<br/>Fund<br/>Endowment<br/>Care</u> | <u>Total<br/>Governmental<br/>Funds</u> |
|--|-------------------------|--|--------------------------------------|--|---|
| <b>Assets:</b>                             |                         |  |                                      |  |   |
| Cash and investments                       | \$ 702,106              | \$ -   | \$ 444,527                           | \$ -   | \$ 1,146,633                            |
| Accrued interest receivable                | 1,874                   | -  | 2,393                                | -  | 4,267                                   |
| Restricted:                                |                         |  |                                      |  |   |
| Cash and investments                       | -                       | 5,408,925  | -                                    | 4,771,171  | 10,180,096                              |
| Accrued interest receivable                | -                       | 23,007   | -                                    | 21,564   | 44,571                                  |
| Accounts receivable                        | -                       | 157,025  | -                                    | -  | 157,025                                 |
| Property taxes receivable                  | 4,649                   | -  | -                                    | -  | 4,649                                   |
| <b>Total assets</b>                        | <u>\$ 708,629</u>       | <u>\$ 5,588,957</u>                              | <u>\$ 446,920</u>                    | <u>\$ 4,792,735</u>                              | <u>\$ 11,537,241</u>                    |
| <b><u>LIABILITIES AND FUND BALANCE</u></b> |                         |  |                                      |  |   |
| <b>Liabilities:</b>                        |                         |  |                                      |  |   |
| Accounts payable                           | \$ 31,250               | \$ -   | \$ -                                 | \$ -   | \$ 31,250                               |
| <b>Total liabilities</b>                   | <u>31,250</u>           | <u>-</u>   | <u>-</u>                             | <u>-</u>   | <u>31,250</u>                           |
| <b>Fund balance: (note 8)</b>              |                         |  |                                      |  |   |
| Restricted                                 | -                       | 5,588,957  | -                                    | 4,792,735  | 10,381,692                              |
| Committed                                  | -                       | -  | 446,920                              | -  | 446,920                                 |
| Assigned                                   | 149,168                 | -  | -                                    | -  | 149,168                                 |
| Unassigned                                 | 528,211                 | -  | -                                    | -  | 528,211                                 |
| <b>Total fund balance</b>                  | <u>677,379</u>          | <u>5,588,957</u>                                 | <u>446,920</u>                       | <u>4,792,735</u>                                 | <u>11,505,991</u>                       |
| <b>Total liabilities and fund balance</b>  | <u>\$ 708,629</u>       | <u>\$ 5,588,957</u>                              | <u>\$ 446,920</u>                    | <u>\$ 4,792,735</u>                              | <u>\$ 11,537,241</u>                    |

## NORTH COUNTY CEMETERY DISTRICT

### Reconciliation of the Governmental Funds Balance Sheet to the Statement of Net Position June 30, 2020

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|   |                             |
|---|-----------------------------|
| <b>Fund Balance of Governmental Funds</b>   | <u>\$ 11,505,991</u>        |
| Amounts reported for governmental activities in the statement of net position are different because:  |                             |
| Capital assets used in governmental activities are not current financial resources and, therefore, are not reported in the governmental funds balance sheet. However, the statement of net position includes those assets as capital assets.                | 3,564,964                   |
| Long-term liabilities applicable to the District are not due and payable in the current period and accordingly are not reported as fund liabilities. All liabilities, both current and long-term, are reported in the statement of net position as follows: |                             |
| Compensated absences  | (29,365)                    |
| Loan payable  | <u>(1,150,833)</u>          |
| <b>Total adjustments</b>  | <u>2,384,766</u>            |
| <b>Net Position of Governmental Activities</b>  | <u><u>\$ 13,890,757</u></u> |



## NORTH COUNTY CEMETERY DISTRICT

### Statement of Revenues, Expenditures, and Changes in Fund Balances – Governmental Funds For the Fiscal Year Ended June 30, 2020

|   | General<br>Fund   | Special<br>Revenue<br>Pre-Need<br>Fund | Capital<br>Projects<br>Fund | Permanent<br>Fund<br>Endowment<br>Care | Total<br>Governmental<br>Funds |
|---|-------------------|--|-----------------------------|--|--------------------------------|
| <b>Revenues:</b>                                    |                   |  |                             |  |                                |
| Property taxes                                      | \$ 849,303        | \$ -                                   | \$ -                        | \$ -                                   | \$ 849,303                     |
| Redevelopment taxes                                 | 288,705           | -                                      | -                           | -                                      | 288,705                        |
| Charges for services:                               |                   |  |                             |  |                                |
| Interment space sales and services                  | 579,890           | 875,767                                | -                           | -                                      | 1,455,657                      |
| Endowment care fees                                 | -                 | -                                      | -                           | 206,106                                | 206,106                        |
| Rental income                                       | 19,440            | -                                      | -                           | -                                      | 19,440                         |
| Investment earnings                                 | 9,608             | 246,648                                | 34,387                      | 196,350                                | 486,993                        |
| <b>Total revenues</b>                               | <b>1,746,946</b>  | <b>1,122,415</b>                       | <b>34,387</b>               | <b>402,456</b>                         | <b>3,306,204</b>               |
| <b>Expenditures:</b>                                |                   |  |                             |  |                                |
| Current operations:                                 |                   |  |                             |  |                                |
| Salaries and wages                                  | 929,045           | -                                      | -                           | -                                      | 929,045                        |
| Employee benefits                                   | 199,447           | -                                      | -                           | -                                      | 199,447                        |
| Materials and services                              | 507,110           | 5,679                                  | -                           | -                                      | 512,789                        |
| Capital outlay                                      | -                 | -                                      | 159,234                     | -                                      | 159,234                        |
| Debt service:                                       |                   |  |                             |  |                                |
| Principal paid                                      | -                 | -                                      | 144,506                     | -                                      | 144,506                        |
| Interest paid                                       | -                 | -                                      | 40,295                      | -                                      | 40,295                         |
| <b>Total expenditures</b>                           | <b>1,635,602</b>  | <b>5,679</b>                           | <b>344,035</b>              | <b>-</b>                               | <b>1,985,316</b>               |
| <b>Excess of revenues over (under) expenditures</b> | <b>111,344</b>    | <b>1,116,736</b>                       | <b>(309,648)</b>            | <b>402,456</b>                         | <b>1,320,888</b>               |
| <b>Other financing sources(uses):</b>               |                   |  |                             |  |                                |
| Transfers in/(out) (note 9)                         | (61,863)          | (241,877)                              | 303,740                     | -                                      | -                              |
| <b>Change in fund balance</b>                       | <b>49,481</b>     | <b>874,859</b>                         | <b>(5,908)</b>              | <b>402,456</b>                         | <b>1,320,888</b>               |
| <b>Fund Balance:</b>                                |                   |  |                             |  |                                |
| Beginning of year                                   | 627,898           | 4,589,774                              | 452,828                     | 4,390,279                              | 10,060,779                     |
| Prior period adjustment (note 10)                   | -                 | 124,324                                | -                           | -                                      | 124,324                        |
| End of year   | <b>\$ 677,379</b> | <b>\$ 5,588,957</b>                    | <b>\$ 446,920</b>           | <b>\$ 4,792,735</b>                    | <b>\$ 11,505,991</b>           |

**NORTH COUNTY CEMETERY DISTRICT***Reconciliation of the Governmental Funds Statement of Revenues, Expenditures, and Changes  
in Fund Balances to the Statement of Activities  
For the Fiscal Year Ended June 30, 2020*

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**Net Change in Fund Balance – Governmental Funds** \$ 1,320,888

Amount reported for governmental activities in the statement of activities are different because:

Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:

|                      |          |
|----------------------|----------|
| Capital outlay       | 159,234  |
| Depreciation expense | (94,290) |

Some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenses in governmental funds as follows:

|                                    |                |
|------------------------------------|----------------|
| Net change in compensated absences | (9,848)        |
| Principal repayments               | <u>144,506</u> |

|                          |                |
|--------------------------|----------------|
| <b>Total adjustments</b> | <u>199,602</u> |
|--------------------------|----------------|

**Change in Net Position of Governmental Activities** \$ 1,520,490

## **NORTH COUNTY CEMETERY DISTRICT**

### *Notes to Financial Statements*

*June 30, 2020*

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#### **NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

##### **A. Description of Organization**

The North County Cemetery District (District) is a public cemetery district operating under the provisions of the Health and Safety Code of the State of California. The District was formed effective July 1, 1984, as a merger of the Escondido and San Marcos Cemetery Districts. The District is governed by a Board of Trustees (Board) that acts as the authoritative body of the entity. The Board is comprised of five members appointed by the San Diego County Board of Supervisors. Each member serves a term of four years; there are no term limits for reappointment. Board members may receive up to \$100 per meeting compensation for attending monthly and any special meetings, up to a maximum of four meetings per month.

The Officers of the Board of Trustees shall be the Chairperson of the Board, the Vice Chairperson of the Board, and the Secretary of the Board. The Chairperson and Vice Chairperson shall be trustees. The Secretary may be either a trustee or a district employee. The positions which are held by Trustees shall have the same rights as the other members of the Board in voting, introducing motions, resolutions, ordinances, and any discussion of questions that follow said actions. These positions of Chairperson and Vice Chairperson will be rotated annually with the Vice Chairperson replacing the Chairperson effective January 1 of each year. Rotation through the positions will be by seniority as a Trustee of the District, with the most senior Trustee serving as the Chairperson initially. The Trustee with the next most seniority would serve as the Vice Chairperson. Each Trustee would then rotate through the positions in the order of seniority. The Chairperson responsibilities are to preside at all meetings of the Board and perform all duties commonly incident to the position of presiding office of a board, commission, or business organization.

##### **B. Reporting Entity**

A reporting entity is comprised of the primary government, component units, and other organizations that are included to ensure the financial statements are not misleading. The primary government of the District consists of all funds, departments, and agencies that are not legally separate from the District.

Component units are legally separate organizations for which the District is financially accountable. Component units may also include organizations that are fiscally dependent on the District, in that the District approves their budget, the issuance of their debt or the levying of their taxes. In addition, component units are other legally separate organizations for which the District is not financially accountable but the nature and significance of the organization's relationship with the District is such that exclusion would cause the District's financial statements to be misleading or incomplete.

The District has identified no organizations that are required to be reported as component units.

##### **C. Basis of Presentation**

###### **1. Basis of Presentation**

###### **Government-Wide Financial Statements**

The statement of net position and the statement of activities display information about the primary government (the District). These statements include the financial activities of the overall government, except for fiduciary activities. Eliminations have been made to minimize the double-counting of internal activities. Governmental activities generally are financed through taxes, intergovernmental revenues, and other nonexchange transactions.

# NORTH COUNTY CEMETERY DISTRICT

## Notes to Financial Statements

June 30, 2020

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### NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### C. Basis of Presentation, Basis of Accounting (continued)

##### 1. Basis of Presentation (continued)

The statement of activities presents a comparison between direct expenses and program revenues for each function of the District's governmental activities. Direct expenses are those that are specifically associated with a program or function and, therefore, are clearly identifiable to a particular function. Program revenues include (a) fees, fines, and charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues, including all taxes, are presented as general revenues.

##### Major Governmental Funds:

The District maintains only the following governmental funds:

**General Fund.** The general fund is the main operating fund of the District. It is used to account for all activities except those that are required to be accounted for in another fund. In keeping with the minimum number of funds principle, all of a District's activities are reported in the general fund unless there is a compelling reason to account for an activity in another fund. A District may have only one general fund.

**Special Revenue – Pre-Need Fund.** The Pre-Need Fund was established to account for the proceeds from “pre-need” activities that are restricted or committed to the financing of pre-need burial services which compose a substantial portion of the inflows of the fund.

**Capital Projects Fund.** Capital Projects Fund was established to account for financial resources to be used for the acquisition or construction of major capital facilities. Additionally, the debt service for any long-term financing is accounted for in this fund.

**Endowment (Permanent) Fund.** The Endowment Fund is used to account for resources received from endowment fees collected pursuant to Health and Safety Code Section 9065 that are restricted to the extent that earnings, but not principal, may be used for purposes that support the upkeep of the District's grounds.

##### 2. Measurement Focus, Basis of Accounting

##### Government-Wide and Fiduciary Fund Financial Statements

The government-wide and fiduciary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place. Nonexchange transactions, in which the District gives (or receives) value without directly receiving (or giving) equal value in exchange, include property taxes, grants, entitlements, and donations. On an accrual basis, revenue from property taxes is recognized in the fiscal year in which all eligibility requirements have been satisfied.

## **NORTH COUNTY CEMETERY DISTRICT**

### *Notes to Financial Statements*

*June 30, 2020*

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#### **NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)**

##### **C. Basis of Presentation, Basis of Accounting (continued)**

###### **2. Measurement Focus, Basis of Accounting**

###### **Governmental Fund Financial Statements**

Governmental funds are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences, which are recognized as expenditures to the extent they have matured. Capital asset acquisitions are reported as expenditures in governmental funds.

###### **3. Revenues - Exchange and Non-Exchange Transactions**

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year. Generally, available is defined as collectible within 60 days.

Non-exchange transactions, in which the District receives value without directly giving equal value in return, include property taxes, certain grants, entitlements, and donations. Revenue from property taxes is recognized in the fiscal year in which the taxes are received. Revenue from certain grants, entitlements, and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include time and purpose requirements. On a modified accrual basis, revenue from non-exchange transactions must also be available before it can be recognized.

##### **D. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources, and Net Position**

###### **1. Cash and Cash Equivalents**

For purposes of the statement of cash flows, the District considers all highly liquid investments with a maturity of three months or less, when purchased, to be cash equivalents. Cash deposits are reported at carrying amount, which reasonably estimates fair value.

###### **2. Investments**

Investments are reported at fair value except for short-term investments, which are reported at cost, which approximates fair value. Cash deposits are reported at carrying amount, which reasonably estimates fair value. Investments in governmental investment pools are reported at fair value based on the fair value per share of the pool's underlying portfolio.

In accordance with fair value measurements, the District categorizes its assets and liabilities measured at fair value into a three-level hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement.

**NORTH COUNTY CEMETERY DISTRICT**

*Notes to Financial Statements*

*June 30, 2020*

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**NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)**

**D. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources, and Net Position (continued)**

**2. Investments (continued)**

Financial assets and liabilities recorded on the balance sheet are categorized based on the inputs to the valuation techniques as follows:

*Level 1* – Inputs that reflect unadjusted quoted prices in active markets for identical investments, such as stocks, corporate and government bonds. The District has the ability to access the holding and quoted prices as of the measurement date.

*Level 2* – Inputs, other than quoted prices, that are observable for the asset or liability either directly or indirectly, including inputs from markets that are not considered to be active.

*Level 3* – Inputs that are unobservable. Unobservable inputs reflect the District’s own assumptions about the factors market participants would use in pricing an investment, and is based on the best information available in the circumstances.

**3. Prepaid Items**

Certain payments to vendors reflect costs or deposits applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements.

**4. Capital Assets**

Capital assets are stated at cost or at their estimated fair value at date of donation. It is the District’s policy to capitalize assets costing over \$5,000. The provision for depreciation is computed using the straight-line method over the estimated service lives of the capital assets.

Estimated service lives for the District’s classes of assets are as follows:

| <u>Description</u>              | <u>Estimated Lives</u> |
|---------------------------------|------------------------|
| Buildings and Site Improvements | 7-50 years             |
| Equipment                       | 5-20 years             |

**5. Compensated Absences**

The liability for compensated absences reported in the government-wide statements consists of unpaid, accumulated annual and vacation leave balances. The liability has been calculated using the vesting method, in which leave amounts for both employees who currently are eligible to receive termination payments and other employees who are expected to become eligible in the future to receive such payments upon termination are included.

## NORTH COUNTY CEMETERY DISTRICT

### Notes to Financial Statements

June 30, 2020

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#### NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

##### D. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources, and Net Position (continued)

###### 6. Net Position

Net position is classified into three components: net investment in capital assets; restricted; and unrestricted. These classifications are defined as follows:

- **Net investment in capital assets** - This component of net position consists of capital assets, including restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds are not included in the calculation of net investment in capital assets. Rather, that portion of the debt is included in the same net position component as the unspent proceeds.
- **Restricted** - This component of net position consists of constraints placed on net position use through external constraints imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments or constraints imposed by law through constitutional provisions or enabling legislation.
- **Unrestricted net position** - This component of net position consists of net position that does not meet the definition of "net investment in capital assets" or "restricted".

When both restricted and unrestricted resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

###### 7. Fund Balances

The fund balance for governmental funds is reported in classifications based on the extent to which the government is bound to honor constraints on the specific purposes for which amounts in those funds can be spent.

**Nonspendable:** Fund balance is reported as nonspendable when the resources cannot be spent because they are either in a nonspendable form or legally or contractually required to be maintained intact. Resources in nonspendable form include inventories and prepaid assets.

**Restricted:** Fund balance is reported as restricted when the constraints placed on the use of resources are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments; or imposed by law through constitutional provision or by enabling legislation.

**Committed:** The District's highest decision-making level of authority rests with the District's Board. Fund balance is reported as committed when the Board passes a resolution that places specified constraints on how resources may be used. The Board can modify or rescind a commitment of resources through passage of a new resolution.

**Assigned:** Resources that are constrained by the District's intent to use them for a specific purpose, but are neither restricted nor committed, are reported as assigned fund balance. Intent may be expressed by either the Board, committees (such as budget or finance), or officials to which the Board has delegated authority.

## NORTH COUNTY CEMETERY DISTRICT

### Notes to Financial Statements

June 30, 2020

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#### NOTE 1 – DESCRIPTION OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

##### D. Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources, and Net Position (continued)

###### 8. Fund Balances (continued)

**Unassigned:** Unassigned fund balance represents fund balance that has not been restricted, committed, or assigned and may be utilized by the District for any purpose. When expenditures are incurred, and both restricted and unrestricted resources are available, it is the District's policy to use restricted resources first, then unrestricted resources in the order of committed, assigned, and then unassigned, as they are needed.

##### E. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reported period. Actual results could differ from those estimates.

##### F. Property Taxes

Property taxes attach as an enforceable lien on property as of January 1, each year. Secured property taxes are levied on July 1 and are payable in two installments, on December 10 and April 10. The County of San Diego County Assessor's Office assesses all real and personal property within the County each year.

Property tax in California is levied in accordance with Article 13A of the State Constitution at one (1%) of countywide assessed valuations. The San Diego County Treasurer's Office remits an undisclosed portion of the one (1%) current and delinquent property tax collections to the District throughout the year.

##### G. Budgetary Accounting

An annual unappropriated budget, which establishes the total spending authority for the General Fund, is adopted by the Board of Directors just prior to the beginning of the District's fiscal year. Estimated revenue is the original estimate with modifications for new programs which are anticipated to be received during the fiscal year. Expenditures cannot legally exceed appropriations at the fund level. Appropriations for the General Fund lapse at the end of the fiscal year. The Board of Trustees may authorize amendments to the budget during the year as deemed necessary. Budgeted amounts were not amended for the fiscal year ended June 30, 2020.

##### H. Reclassifications

Certain amounts presented in the statement of net position and the statement of activities in the comparative prior period financial statements have been reclassified to conform to the presentation of the current period financial statements. These reclassifications had no effect on the previously reported change in net position or change in fund balance.



## NORTH COUNTY CEMETERY DISTRICT

### Notes to Financial Statements

June 30, 2020

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#### NOTE 2 – CASH AND INVESTMENTS

Cash and investments at June 30, 2020 on the statement of net position consisted of the following:

| Description                       | Balance              |
|-----------------------------------|----------------------|
| Cash and investments              | \$ 1,146,633         |
| Restricted cash and investments   | 10,180,096           |
| <b>Total cash and investments</b> | <b>\$ 11,326,729</b> |

Cash and investments at June 30, 2020, are reported at fair value and consisted of the following:

| Description  | Balance              |
|--|----------------------|
| Cash on hand   | \$ 5                 |
| Demand deposits with financial institutions                      | 247,808              |
| Deposits with San Diego County Treasury Investment Pool (SDCTIP) | 6,729,397            |
| Investments  | 4,349,519            |
| <b>Total cash and investments</b>                                | <b>\$ 11,326,729</b> |

#### Demand Deposits

At June 30, 2020, the carrying amount of the District's demand deposits was \$247,808 and the financial institutions balances totaled \$369,160. The \$121,352 net difference represents outstanding checks, deposits-in-transit and/or other reconciling items.

#### Custodial Credit Risk – Deposits

Custodial credit risk is the risk that in the event of a bank failure, the District's deposits may not be returned to it. The District does not have a policy for custodial credit risk for deposits. Cash balances held in banks are insured up to \$250,000 by the Federal Depository Insurance Corporation (FDIC) and are collateralized by the respective financial institutions. In addition, the California Government Code requires that a financial institution secure deposits made by State or local governmental units by pledging securities in an undivided collateral pool held by a depository regulated under State law (unless so waived by the governmental unit). The market value of the pledged securities in the collateral pool must equal at least 110 percent of the total amount deposited by the public agencies. California law also allows financial institutions to secure public deposits by pledging first trust deed mortgage notes having a value of 150 percent of the secured public deposits and letters of credit issued by the Federal Home Loan Bank of San Francisco having a value of 105 percent of the secured deposits.

#### San Diego County Treasury Investment Pool (SDCTIP)

The District is a voluntary participant in the San Diego County Treasury Investment Pool (SDCTIP) pursuant to Government Code Section 53694. The cash flow needs of participants are monitored daily to ensure that sufficient liquidity is maintained to meet the needs of those participants. At the time deposits are made, the San Diego County Treasurer may require the depositing entity to provide annual cash flow projections or an anticipated withdrawal schedule for deposits in excess of \$1 million. Projections are performed no less than semi-annually. In accordance with Government Code Section 27136, all request for withdrawal of funds for the purpose of investing or deposits the funds elsewhere shall be evaluated to ensure the proposed withdrawal will not adversely affect the principal deposits of the other participants. Pool detail may be obtained from the Treasurer-Tax Collector – San Diego Administration Center – 1600 Pacific Hwy, Room 162 – San Diego, CA 92101 or the Treasurer and Tax Collector's office website at [www.sdttc.com](http://www.sdttc.com).

# NORTH COUNTY CEMETERY DISTRICT

## Notes to Financial Statements

June 30, 2020

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### NOTE 2 – CASH AND INVESTMENTS (continued)

#### Investments

Investments as of June 30, 2020, consisted of the following:

| Type of Investments                    | Measurement Input | Credit Rating | Fair Value          | Maturity            |                     |                     |
|--|-------------------|---------------|---------------------|---------------------|---------------------|---------------------|
|  |                   |               |                     | 12 Months or Less   | 13 to 24 Months     | 25 to 120 Months    |
| Certificates-of-deposit                | Level 2           | N/A           | \$ 3,151,155        | \$ 951,257          | \$ 977,448          | \$ 1,222,450        |
| Corporate and other bonds              | Level 2           | AAA to A-     | 721,837             | 587,091             | 25,679              | 109,067             |
| Government sponsored agency securities | Level 2           | AAA to A-     | 308,173             | 199,173             | -                   | 109,000             |
| Money market mutual funds              | Level 2           | N/A           | 168,354             | 168,354             | -                   | -                   |
| <b>Total investments</b>               |                   |               | <b>\$ 4,349,519</b> | <b>\$ 1,905,875</b> | <b>\$ 1,003,127</b> | <b>\$ 1,440,517</b> |

#### Authorized Investments and Investment Policy

The District has adopted an investment policy directing the District Manager to deposit funds in financial institutions to purchases financial investments in accordance with California Government Code 53600-53610.

#### Fair Value Measurement Input

The District categorizes its fair value measurement inputs within the fair value hierarchy established by generally accepted accounting principles. The District has presented its measurement inputs as noted in the previous table.

#### Credit Risk

Credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization.

#### Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the fair values of investments with longer maturities have greater sensitivity to changes in market interest rates. The District's investment policy follows the Code as it relates to limits on investment maturities as a means of managing exposure to fair value losses arising from increasing interest rates. The District has elected to use the segmented time distribution method of disclosure for the maturities of its investments as related to interest rate risk as noted in the previous table.

#### Custodial Credit Risk – Investments

The custodial credit risk for *investments* is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Code and the District's investment policy contain legal and policy requirements that would limit the exposure to custodial credit risk for investments. With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools.

**NORTH COUNTY CEMETERY DISTRICT**  
*Notes to Financial Statements*  
*June 30, 2020*

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**NOTE 3 – RESTRICTED ASSETS AND RESTRICTED NET POSITION**

Restricted assets as of June 30, 2020, were categorized as follows:

| <u>Description</u>                                       | <u>Balance</u>       |
|--|----------------------|
| <b>Restricted assets:</b>                                |                      |
| Cash and investments                                     | \$ 10,180,096        |
| Accrued interest receivable                              | 44,571               |
| Accounts receivable                                      | 157,025              |
| <b>Total restricted assets</b>                           | <b>\$ 10,381,692</b> |
| <b>Restricted net position:</b>                          |                      |
| Nonexpendable – endowment principal                      | \$ 3,963,415         |
| Expendable – endowment care – maintenance and operations | 829,320              |
| Expendable – pre-need funding                            | 5,588,957            |
| <b>Total restricted net position</b>                     | <b>\$ 10,381,692</b> |

**NOTE 4 – CAPITAL ASSETS AND DEPRECIATION**

Capital asset activity for the year ended June 30, 2020, was as follows:

|                                       | <u>Balance</u><br><u>July 1, 2019</u> | <u>Additions/</u><br><u>Transfers</u> | <u>Deletions/</u><br><u>Transfers</u> | <u>Balance</u><br><u>June 30, 2020</u> |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|--|
| Non-depreciable capital assets:       |                                       |                                       |                                       |  |
| Land                                  | \$ 2,591,506                          | \$ -                                  | \$ -                                  | \$ 2,591,506                           |
| Construction-in-progress              | 25,678                                | 11,140                                | (25,678)                              | 11,140                                 |
| Total non-depreciable capital assets  | 2,617,184                             | 11,140                                | (25,678)                              | 2,602,646                              |
| Depreciable capital assets:           |                                       |                                       |                                       |  |
| Buildings and site improvements       | 6,121,877                             | 92,419                                | -                                     | 6,214,296                              |
| Equipment                             | 647,163                               | 81,353                                | -                                     | 728,516                                |
| Total depreciable capital assets      | 6,769,040                             | 173,772                               | -                                     | 6,942,812                              |
| Accumulated depreciation:             |                                       |                                       |                                       |  |
| Buildings and site improvements       | (5,356,379)                           | (67,650)                              | -                                     | (5,424,029)                            |
| Equipment                             | (529,825)                             | (26,640)                              | -                                     | (556,465)                              |
| Total accumulated depreciation        | (5,886,204)                           | (94,290)                              | -                                     | (5,980,494)                            |
| Total depreciable capital assets, net | 882,836                               | 79,482                                | -                                     | 962,318                                |
| <b>Total capital assets, net</b>      | <b>\$ 3,500,020</b>                   | <b>\$ 90,622</b>                      | <b>\$ (25,678)</b>                    | <b>\$ 3,564,964</b>                    |

**NORTH COUNTY CEMETERY DISTRICT**  
*Notes to Financial Statements*  
*June 30, 2020*

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**NOTE 5 – COMPENSATED ABSENCES**

Changes to compensated absences balances for the year ended June 30, 2020, were as follows:

| <u>Balance</u><br><u>July 1, 2019</u> | <u>Additions</u> | <u>Deletions</u> | <u>Balance</u><br><u>June 30, 2020</u> | <u>Current</u><br><u>Portion</u> | <u>Long-term</u><br><u>Portion</u> |
|---------------------------------------|------------------|------------------|--|----------------------------------|------------------------------------|
| \$ 19,517                             | \$ 38,661        | \$ (28,813)      | \$ 29,365                              | \$ 14,683                        | \$ 14,682                          |

**NOTE 6 – LOAN PAYABLE**

Changes in the loan payable balance for the fiscal year ended June 30, 2020, was as follows:

| <u>Balance</u><br><u>July 1, 2019</u> | <u>Additions</u> | <u>Deductions</u> | <u>Balance</u><br><u>June 30, 2020</u> | <u>Current</u><br><u>Portion</u> | <u>Long-term</u><br><u>Portion</u> |
|---------------------------------------|------------------|-------------------|--|----------------------------------|------------------------------------|
| \$ 1,295,339                          | \$ -             | \$ (144,506)      | \$ 1,150,833                           | \$ 149,168                       | \$ 1,001,665                       |

On June 3, 2013, the District refinanced the loan payable, which was originally issued to finance a purchase of 67 acres of land adjacent to the Escondido cemetery location, and was refinanced to lower the loan's interest rate as well as finance an additional \$395,210 to purchase additional capital assets. The loan is scheduled to mature on July 1, 2027 at an interest rate of 3.20%. Principal and interest payments are payable semi-annually on July 1<sup>st</sup> and January 1<sup>st</sup>. The schedule of future loan payments that the District is required to make is as follows:

| <u>Fiscal Year</u> | <u>Principal</u> | <u>Interest</u> | <u>Total</u> |
|--------------------|------------------|-----------------|--------------|
| 2021               | \$ 149,168       | \$ 35,633       | \$ 184,801   |
| 2022               | 153,979          | 30,821          | 184,800      |
| 2023               | 158,946          | 25,854          | 184,800      |
| 2024               | 164,074          | 20,727          | 184,801      |
| 2025               | 169,366          | 15,434          | 184,800      |
| 2026               | 174,830          | 9,971           | 184,801      |
| 2027               | 180,470          | 4,331           | 184,801      |
| Total              | 1,150,833        | \$ 142,771      | \$ 1,293,604 |
| Current            | (149,168)        |                 |              |
| Long-term          | \$ 1,001,665     |                 |              |

**NORTH COUNTY CEMETERY DISTRICT**  
*Notes to Financial Statements*  
*June 30, 2020*

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**NOTE 7 – NET INVESTMENT IN CAPITAL ASSETS**

At June 30, 2020, the net investment in capital assets was calculated as follows:

| <u>Description</u>                            | <u>Balance</u>             |
|---|----------------------------|
| <b>Net investment in capital assets:</b>      |                            |
| Capital assets – not being depreciated        | \$ 2,602,646               |
| Capital assets, net – being depreciated       | 962,318                    |
| Loan payable – current portion                | (149,168)                  |
| Loan payable – non-current portion            | <u>(1,001,665)</u>         |
| <b>Total net investment in capital assets</b> | <b><u>\$ 2,414,131</u></b> |

**NOTE 8 – FUND BALANCES**

At June 30, 2020, fund balances of the District’s governmental funds were classified as follows:

| <u>Description</u>                        | <u>General Fund</u>      | <u>Special Revenue Pre-Need Fund</u> | <u>Capital Projects Fund</u> | <u>Permanent Fund Endowment Care</u> | <u>Total Governmental Funds</u> |
|---|--------------------------|--------------------------------------|------------------------------|--------------------------------------|---------------------------------|
| <b>Restricted:</b>                        |                          |                                      |                              |                                      |                                 |
| Nonexpendable – endowment principal       | \$ -                     | \$ -                                 | \$ -                         | \$ 3,963,415                         | \$ 3,963,415                    |
| Expendable - endowment care – maintenance | -                        | -                                    | -                            | 829,320                              | 829,320                         |
| Expendable – pre-need funding             | -                        | 5,588,957                            | -                            | -                                    | 5,588,957                       |
| <b>Total restricted</b>                   | <u>-</u>                 | <u>5,588,957</u>                     | <u>-</u>                     | <u>4,792,735</u>                     | <u>10,381,692</u>               |
| <b>Committed:</b>                         |                          |                                      |                              |                                      |                                 |
| Capital improvements                      | -                        | -                                    | 446,920                      | -                                    | 446,920                         |
| <b>Assigned:</b>                          |                          |                                      |                              |                                      |                                 |
| Compensated absences                      | 149,168                  | -                                    | -                            | -                                    | 149,168                         |
| <b>Unassigned</b>                         | <u>528,211</u>           | <u>-</u>                             | <u>-</u>                     | <u>-</u>                             | <u>528,211</u>                  |
| <b>Total fund balances</b>                | <b><u>\$ 677,379</u></b> | <b><u>\$ 5,588,957</u></b>           | <b><u>\$ 446,920</u></b>     | <b><u>\$ 4,792,735</u></b>           | <b><u>\$ 11,505,991</u></b>     |

The District’s Minimum Fund Balance Policy requires an identification of funds for economic uncertainties, consisting of unassigned amounts, equal to no less than six months of general fund operating expenditures. These funds can be a combination of unassigned, assigned and committed funds that are available for the fiscal year.

**NORTH COUNTY CEMETERY DISTRICT**  
*Notes to Financial Statements*  
 June 30, 2020

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**NOTE 9 – INTERFUND TRANSFERS**

At June 30, 2020, interfund transfers of the District’s governmental funds were made as follows

| Description                                    | General Fund       | Special Revenue Pre-Need Fund | Capital Projects Fund | Total Governmental Funds |
|--|--------------------|-------------------------------|-----------------------|--------------------------|
| Pre-need funds utilized for interment services | \$ 241,877         | \$ (241,877)                  | \$ -                  | \$ -                     |
| Capital outlay                                 | (159,234)          | -                             | 159,234               | -                        |
| Debt service – principal payment               | (144,506)          | -                             | 144,506               | -                        |
| <b>Total transfers</b>                         | <b>\$ (61,863)</b> | <b>\$ (241,877)</b>           | <b>\$ 303,740</b>     | <b>\$ -</b>              |

**NOTE 10 – RESTATEMENT**

Beginning net position was restated by \$124,324, for the balance of accounts receivable that was not accrued for in the prior year. The effect of this restatement is to increase net position and fund balance at June 30, 2019 as follows.

**Net Position**

| Description  | Amount        |
|--|---------------|
| Net position – June 30, 2019, as previously stated | \$ 12,245,943 |
| <b>Prior period adjustment to net position</b>     |               |
| Accounts receivable at June 30, 2019               | 124,324       |
| Net position – June 30, 2019, as restated          | \$ 12,370,267 |

**Fund Balance**

| Description  | Special Revenue Pre-Need Fund |
|--|-------------------------------|
| Fund balance – June 30, 2019, as previously stated | \$ 4,589,774                  |
| <b>Prior period adjustment to fund balance</b>     |                               |
| Accounts receivable at June 30, 2019               | 124,324                       |
| Fund balance – June 30, 2019, as restated          | \$ 4,714,098                  |

# NORTH COUNTY CEMETERY DISTRICT

## Notes to Financial Statements

June 30, 2020

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### NOTE 11 – DEFINED CONTRIBUTION PLAN

The District contributes to a Simplified Employee Pension Plan (SEP-IRA) for its employees, which is a qualified defined contribution pension plan under the Internal Revenue Service. The Plan is administered by the District. The District's Board of Trustees has approved the funding of this benefit and may change the percentage as deemed necessary. Contributions to the SEP-IRA for fiscal year ending June 30, 2020 were \$45,717.

### NOTE 12 – RISK MANAGEMENT

The District is exposed to various risks of loss related to torts, theft of, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters.

The District is a member of the Special District Risk Management Authority (SDRMA), an intergovernmental risk sharing joint powers authority created to provide self-insurance programs for California special districts. The purpose of the SDRMA is to arrange and administer programs of self-insured losses and to purchase excess insurance coverage. Further information about the SDRMA is as follows:

|   |   |                       |
|---|---|-----------------------|
| <b>A. Entity</b>  | SDRMA   |                       |
| <b>B. Purpose</b>   | To pool member contributions and realize the advantages of self-insurance |                       |
| <b>C. Participants – Property Liability</b>                         | As of June 30, 2019 – 509 member agencies                                 |                       |
| <b>D. Governing board</b>   | Seven representatives employed by members                                 |                       |
| <b>E. District payments for FY 2019:</b>                            |   |                       |
| Property/Liability policy   | \$6,167   |                       |
| Workers' compensation policy  | \$1,146   |                       |
| <b>F. Condensed financial information</b>                           | June 30, 2019   |                       |
| <b>Statement of net position:</b>                                   |   | <b>June 30, 2019</b>  |
| Total assets  |   | <u>\$ 117,357,664</u> |
| Deferred outflows   |   | <u>590,733</u>        |
| Total liabilities   |   | <u>61,466,303</u>     |
| Deferred inflows  |   | <u>117,531</u>        |
| Net position  |   | <u>\$ 56,364,563</u>  |
| <b>Statement of revenues, expenses and changes in net position:</b> |   |                       |
| Total revenues  |   | \$ 76,136,955         |
| Total expenses  |   | <u>(74,357,125)</u>   |
| Change in net position  |   | 1,779,830             |
| Beginning – net position  |   | <u>54,584,733</u>     |
| Ending – net position   |   | <u>\$ 56,364,563</u>  |
| <b>G. Member agencies share of year-end financial position</b>      |   | Not Calculated        |

## **NORTH COUNTY CEMETERY DISTRICT**

### *Notes to Financial Statements*

*June 30, 2020*

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#### **NOTE 12 – RISK MANAGEMENT (continued)**

At June 30, 2020, the District participated in the liability and property programs of the SDRMA as follows:

- General and auto liability, public officials and employees' errors and omissions: Total risk financing self-insurance limits of \$2,500,000, combined single limit at \$2,500,000 per occurrence. The District purchased additional excess coverage layers: \$10,000,000 for general, auto and public officials' liability, which increases the limits on the insurance coverage noted above.

In addition to the above, the District also has the following insurance coverage:

- Employee dishonesty coverage up to \$400,000 per loss includes public employee dishonesty, forgery or alteration and theft, disappearance and destruction coverages.
- Property loss is paid at the replacement cost for property on file, if replaced within three years after the loss, otherwise paid on an actual cash value basis, to a combined total of \$1.0 billion per occurrence, subject to a \$2,000 deductible per occurrence.
- Boiler and machinery coverage for the replacement cost up to \$100 million per occurrence, subject to a \$1,000 deductible per occurrence.
- Public officials' personal liability up to \$500,000 each occurrence, with an annual aggregate of \$500,000 per each elected/appointed official to which this coverage applies, subject to the terms, with a deductible of \$500 per claim.
- Workers' compensation insurance per statutory requirements and Employer's Liability Coverage up to \$5 million.

Settled claims have not exceeded any of the coverage amounts in any of the last three fiscal years. There were no reductions in insurance coverage in fiscal year 2020, 2019 and 2018. Liabilities are recorded when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated net of the respective insurance coverage. Liabilities include an amount for claims that have been incurred but not reported (IBNR). There were no IBNR claims payable as of June 30, 2020, 2019 and 2018.

#### **NOTE 13 – COMMITMENTS AND CONTINGENCIES**

##### **Litigation**

In the ordinary course of operations, the District is subject to claims and litigation from outside parties. After consultation with legal counsel, the District believes the ultimate outcome of such matters, if any, will not materially affect its financial condition.

#### **NOTE 14 – CURRENT AND SUBSEQUENT EVENTS**

##### **Global Pandemic**

At the end of the first quarter of calendar year 2020, the United States and global economy suffered a major decline due to the impact of the COVID-19 virus. This economic decline may affect the District's operations and investment earnings for the remainder of calendar year 2020 and beyond. However, the potential impact to the District is unknown at this time.



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***Required Supplementary Information***

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**NORTH COUNTY CEMETERY DISTRICT**  
*Budgetary Comparison Schedule - General Fund*  
*For the Fiscal Year Ended June 30, 2020*

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|   | <u>Final<br/>Budget</u> | <u>Actual</u>     | <u>Variance<br/>Positive<br/>(Negative)</u> |
|---|-------------------------|-------------------|---|
| <b>Revenues:</b>                                    |                         |                   |   |
| Property taxes                                      | \$ 810,000              | \$ 849,303        | \$ 39,303                                   |
| Redevelopment taxes                                 | 250,000                 | 288,705           | 38,705                                      |
| Charges for services:                               |                         |                   |   |
| Interment space sales and services                  | 576,650                 | 579,890           | 3,240                                       |
| Rental income                                       | 19,800                  | 19,440            | (360)                                       |
| Investment earnings                                 | 5,000                   | 9,608             | 4,608                                       |
| <b>Total revenues</b>                               | <u>1,661,450</u>        | <u>1,746,946</u>  | <u>85,496</u>                               |
| <b>Expenditures:</b>                                |                         |                   |   |
| Current:  |                         |                   |   |
| Salaries and wages                                  | 899,554                 | 929,045           | (29,491)                                    |
| Employee benefits                                   | 187,292                 | 199,447           | (12,155)                                    |
| Materials and services                              | 622,400                 | 507,110           | 115,290                                     |
| <b>Total expenditures</b>                           | <u>1,709,246</u>        | <u>1,635,602</u>  | <u>73,644</u>                               |
| <b>Excess of revenues over (under) expenditures</b> | (47,796)                | 111,344           | 159,140                                     |
| <b>Other financing sources(uses):</b>               |                         |                   |   |
| Transfers in/(out)                                  | 34,199                  | (61,863)          | (96,062)                                    |
| <b>Change in fund balance</b>                       | <u>\$ (13,597)</u>      | 49,481            | <u>\$ 63,078</u>                            |
| <b>Fund balance:</b>                                |                         |                   |   |
| Beginning of year                                   |                         | <u>627,898</u>    |   |
| End of year   |                         | <u>\$ 677,379</u> |   |

## **NORTH COUNTY CEMETERY DISTRICT**

*Notes to the Required Supplementary Information  
For the Fiscal Year Ended June 30, 2020*

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### **NOTE 1 - PURPOSE OF SCHEDULES**

#### **Budgetary Comparison Schedule**

This schedule is required by GASB Statement No. 34 as required supplementary information (RSI) for the General Fund and for each major special revenue fund that has a legally adopted annual budget. The budgetary comparison schedule presents both (a) the original and (b) the final appropriated budgets for the reporting period as well as (c) actual inflows, outflows, and balances, stated on the District's budgetary basis. A separate column to report the variance between the final budget and actual amounts is also presented, although not required.

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***Other Independent Auditors' Report***

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**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

Board of Trustees  
North County Cemetery District  
Escondido, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities and each major fund of the North County cemetery District (District) as of and for the fiscal year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise the District's basic financial statements, and have issued our report thereon dated April 30, 2021.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the District's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in blue ink that reads "Nigro & Nigro, PC". The signature is written in a cursive style.

Murrieta, California  
April 30, 2021